



**Delivering Results to
NYC Manufacturers**

NIST  **MEP** NETWORK
AFFILIATE

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Helping NYC Manufacturers Grow Their Top and Bottom Lines



Manufacturing Extension Partnership (MEP) affiliate for NYC



Part of a national network of organizations committed to reinvigorating U.S. manufacturing



Access to unparalleled knowledge base surrounding manufacturing, technology and innovation capabilities



Thorough audit by independent 3rd party ensures consistent delivery of financial positive impact to clients / Specific metrics tracked and directly tied to ITAC's continued funding



Serving small and medium NYC manufacturers for over 25 years

Seven Areas of Expertise

- **Business Growth**

Strategic Planning & Marketing, Change Management, Market Research, Benchmarking, Export Strategy, Innovation & New Product Development, Technology Acceleration & Scouting, Succession Planning, Expansion & Relocation Planning, Website and SEO.

- **Financial Planning**

Cost and Operational Accounting, Grants & Tax Incentives, Budgeting/Forecasting.

- **Continuous Improvement & Lean Manufacturing**

Lean 101 Workshops, Value Stream Mapping, 5S Visual Workplace, Theory of Constraints, Total Productive Maintenance, Set-Up Reduction, Cellular Manufacturing, Kaizen, Kanban System, Lean Office, Production Planning & Inventory Control, Equipment & Automation Planning, Plant Layout and Workflow, MoveSmart.

- **Supply Chain**

Supply Chain Optimization, Supplier Scouting.

- **Quality & Certifications**

Quality Systems Assessment and Management.
Certifications include ISO, HACCP, SQF and OSHA.

- **Sustainability**

Sustainability Assessments & Strategy, Pollution Prevention, Preparation for Customer Audits.

- **Workforce Development**

Policy and Procedure Manuals, Compensation and Performance Appraisal Processes, Recruitment, Employee Training Programs.

In the Last 5 Years

1,044

 CLIENTS SERVED

1,341

 JOBS CREATED

2,986

 JOBS RETAINED

\$169MM

 NEW SALES

\$175MM

 NEW INVESTMENTS

\$243MM

 COST SAVINGS

\$279MM

 RETAINED SALES



WE ARE ITAC

“ITAC helped us look beyond day-to-day operations and focus on strategies to grow the firm. They brought resources to us to help broaden our vision and learn how to tackle problems systematically. They helped us tap into the collective intelligence of our diverse shop floor personnel.”

— Peter Strugatz, Co-CEO, IceStone.

“ITAC is playing a vital role as we continue to grow. Our employees can see career paths, communication is much better and our internal HR and training processes have improved greatly thanks to ITAC’s work. We appreciate all of the work ITAC has done for us and look forward to continuing to partner with them.”

— Edward Mafoud, President, Damascus Bakery.